



The Opportunity Radar

Overview

The Opportunity Radar is a prioritization tool used to create “one list” for the facility to prioritize all their opportunities based on both the value and complexity.

Why use a prioritization tool?

- They are a visual aids to help groups build alignment on which opportunities to pursue first based on facts and data.
- There are typically more opportunities than we can resource at any one time, so the tool helps to identify what we choose not to work on, yet.
- Ensuring shared priorities based on facts makes generates the “biggest bang for the buck”

Using the Opportunity Radar

- Hang the Opportunity Radar in the room where weekly Steering meetings will be held
- Populate the radar with all of the known opportunities in the facility
- Assign target values and complexities to these opportunities and post them on the radar using Post-It notes.
- Identify the top few opportunities (typically 1-2) to begin targeting
- Assign ownership of the opportunities and write their name on the Post-It

The 4 Quadrant Radar

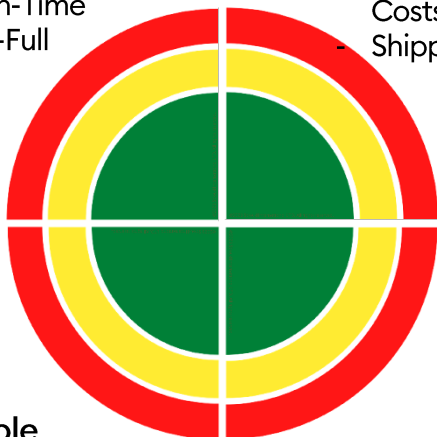
Priorities fall in one of four quadrants:

Service

- On-Time
- In-Full

Cost

- Transportation Costs
- Shipping Costs

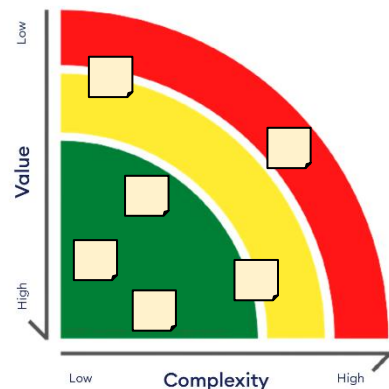


People

- Engagement
- Development and Learning

Safety

- Safety Incidents
- Lost Time



Facility Subject Experts: